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May 12, 2016

Ms. Audra Caler-Bell
Assistant City Manager
Rockland City Hall
270 Pleasant Street
Rockland, ME 04841-5305

Re: Interim City Attorney Coverage

Dear Ms. Caler-Bell:

I understand that Kevin Beal will soon be leaving his City Attorney position, and so I am writing--admittedly without invitation--to indicate my interest in serving, on a part-time basis, as his replacement until the City decides what to do about legal representation in the future.

As you may know, I have represented the City on several matters in the past and am currently representing it before the Maine State Board of Property Tax Review in Augusta defending the City's assessment on the old Walmart property. I have also represented the City--quite successfully--on other property tax and personnel matters. Another attorney in my office, Alyssa Tibbetts, is currently assisting the City and two other municipalities in proceedings before the Maine P.U.C. relating to ownership and maintenance of street lighting systems.

While open to other arrangements, I thought the possibility of my being present at City Hall every Monday during regular business hours, and staying for the evening City Council meeting(s), might be the most attractive to the City, but I would, of course, also be available by phone from my office in Portland during the balance of the week. I would charge my standard municipal rate (\$175/hr), plus mileage, but would not charge for Monday travel time to and from Rockland. This arrangement would only be for July

~ Over 60 Years of Service ~

Jensen Baird
Gardner&Henry

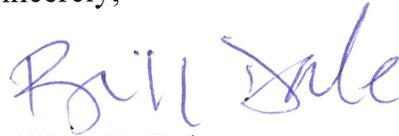
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and August (and possibly September), which should allow the City time to decide how it wants to handle its legal representation going forward.

I apologize in advance if my offer is presumptuous, but I thought the City might appreciate such an arrangement to give it time to decide how it wishes to proceed with the City Attorney position. I have enclosed a copy of my résumé and an outline of the local government services my law firm and I offer.

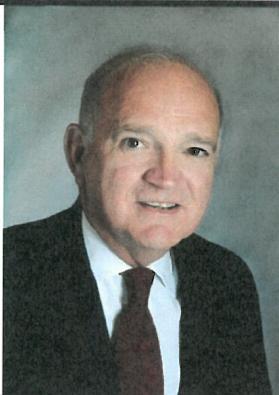
Thank you.

Sincerely,



William H. Dale

WHD:gw
Enclosures



WILLIAM H. DALE
Director/Partner

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Practice Area

Government Services

Bill practices in all aspects of municipal and administrative law, concentrating in property tax and land use litigation matters. For more than forty years, he has provided high quality representation to Maine municipalities as large as Portland to as small as Thorndike. His long and diverse experience affords him--and his clients--the benefits of taking the broader view of challenging legal issues facing local governments in Maine today. For his first ten years of practice, he was employed as in-house counsel, first with the City of Bangor and then with the City of South Portland. Those experiences give him an insider's perspective on how local governments really work. Similarly, his tenure on the South Portland City Council also gives him an insider's perspective on how local Maine governments react to the various legal matters facing them, especially from a budgetary perspective. No amount of legal training can substitute for the hand's-on experience he gained serving as a local elected official.

Bill has been a frequent speaker at seminars involving the increasingly complex issues facing Maine municipalities today. He has argued countless administrative board matters across Maine and successfully argued many cases before the Maine Supreme Court. He served as lead Maine counsel on an important real property tax exemption case before the U.S. Supreme Court, helping his client to overturn a lower court's adverse ruling on constitutional grounds.

Education

- Johns Hopkins University, B.A.
- University of Maine School of Law, J.D.

Bar & Court Admissions

- State of Maine
- Passamaquoddy Tribal Court
- U.S. District Court, District of Maine
- U.S. Court of Appeals, First Circuit
- U.S. Supreme Court

Community/Public Service

- Chair, South Portland Board of Voter Registration Appeals
- Former City Councilor & Mayor, City of South Portland

Memberships

- Maine State Bar Association (former Chair of Municipal Law Section)
- Cumberland Bar Association

Honors

- *The Best Lawyers in America*© for Municipal Law, Land Use & Zoning Law and Administrative/Regulatory Law, as well as Municipal Litigation and Land Use & Zoning Litigation
- *Best Lawyers*® 2014 Litigation - Land Use & Zoning "Lawyer of the Year" in Portland, Maine
- *Best Lawyers*® 2013 Administrative/Regulatory, and Land Use & Zoning Law "Lawyer of the Year" in Portland, Maine
- *Best Lawyers*® 2012 Litigation - Land Use & Zoning "Lawyer of the Year" in Portland, Maine
- *New England Super Lawyers* for State, Local & Municipal Law

GOVERNMENT SERVICES

Officials in local government are under increasing pressure to operate as efficiently as possible, balancing service needs with budgetary constraints. That's why dozens of cities and towns throughout the State of Maine, and its largest county, regularly seek advice from attorneys at Jensen Baird on a broad range of issues, such as:

- Drafting ordinances
- Drafting and administering contracts
- Negotiating and administering labor agreements
- Handling all aspects of personnel and employee benefit matters
- Prosecuting land use and other ordinance enforcement cases
- Litigating civil disputes
- Advising regarding tax assessment, exemption and collection matters
- Assisting with eminent domain cases

Our municipal attorneys also provide invaluable assistance to the law firm's private sector clients who have dealings, often real estate related, with local governmental entities we do not represent. Our attorneys have extensive experience dealing with state and federal agencies in securing regulatory approvals for a variety of large-and small-scale development projects.

Jensen Baird has extensive experience as bond counsel for numerous governmental entities with expertise in public finance, including general obligation bonds, industrial revenue bonds, tax increment financing districts and credit enhancement agreements, tax anticipation notes, and Section 501(c)(3) bonds. Our attorneys are listed as nationally recognized bond counsel in the Bond Buyer's National Listing of Municipal Bond Attorneys of the United States and are also on the Maine Municipal Bond Bank's list of approved bond counsel.

Answers In Action

When a major public utility project was proposed for property owned by a coastal community, Jensen Baird attorneys drafted the necessary land use ordinance amendments and town meeting warrant articles, negotiated the sophisticated lease agreement with two multi-national corporate developers, prepared public financing documents for the tax increment financing district, defended the municipality against a Right-to-Know law court action seeking premature disclosure of certain agreements and economic development documentation, and advised the municipality on election law changes governing the special referendum election on the matter. From start to finish, we helped the municipality manage the project through various public hearings and properly place it before the voters.